

INFORMATION FOR RELEASE

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Tencarva Machinery Company Acquires
GPM Industries Inc., GPM Environmental Inc. in Georgia

GREENSBORO, N.C., October 7, 2011—Tencarva Machinery Company, headquartered in Greensboro, N.C., today announced the acquisition on September 30, 2011, of the assets of GPM Industries Inc., with headquarters in Macon, Ga., and a shop in Savannah, Ga., and GPM Environmental, Inc., their municipal group, with an office in the Atlanta area.

According to Rod Lee, Tencarva president, Glenn Robinson, former owner and president of both companies, will be working with Tencarva Machinery Company as a consultant for five years. The two acquired entities have become the GPM Division of Tencarva and its first locations in Georgia. This Georgia team includes 27 employees in Macon, Ga.; 8 employees in Savannah, Ga.; and 9 employees in Alpharetta, Ga., in the Atlanta market area.

Lee points out, “GPM represents many of the fine manufacturers with whom Tencarva has existing relationships, such as Goulds, John Crane, Lightnin, and ITT ProServices. They have a strong service business and a customer-focused culture that is very compatible with Tencarva’s.”

Lee continues, “We are proud to welcome the GPM group to the Tencarva family. We expect a mutually beneficial relationship. We have known and respected many of the GPM team for years and have worked in concert with them on a number of occasions. This cooperation and coordination will be enhanced with the common ownership.”

Robinson explains, “I selected Tencarva because of its fine tradition of employee ownership and its care of its employees. It is an excellent fit from a philosophical standpoint, a customer-focused point of view, product line compatibility and geographical benefit .”

Tencarva recently was ranked 40th in the 2011 “Big 50” list of Industrial Distribution magazine. In addition, Tencarva was ranked 59th in the “Grant Thornton North Carolina 100” listing of the largest privately held companies in the state published in the October 2010 issue of Business North Carolina. This ranking was based on annual revenue in 2009.

Tencarva Machinery Company, headquartered in Greensboro, N. C., is a distributor specializing in pumps, liquid process, vacuum equipment and custom-designed systems for the industrial and municipal marketplace. Tencarva is dedicated to providing the highest quality process machinery, coupled with superior customer service and integrity.

Founded in 1978, Tencarva Machinery is committed to providing superior service by supplying innovative engineering assistance, professional equipment selection, competitive deliveries and parts availability, and preventive maintenance and repair services to all its customers. Tencarva has 308 employees at 26 branches in eight states, including Arkansas, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee and Virginia.

For additional details on Tencarva, contact Ed Pearce, secretary/treasurer, at Tencarva Machinery Company, 1115 Pleasant Ridge Road, Greensboro, NC 27409-9753, (336) 665-1435. For further information on Tencarva and its services, please visit the website at <http://www.tencarva.com>.



(From left) Glenn Robinson with Tencarva Machinery Company President Rod Lee